

## APPENDIX 2: Final Tender Evaluation Criteria

The tender was constructed around the achievement of essential outcomes of the Contract ('Commissioning Objectives'). The tender was evaluated on how well the evidence presented assured the achievement of these Objectives.

The Commissioning Objectives for the Vehicle Provision and Maintenance Contract are as follows:

- a) Service delivery to meet the council's requirements in a manner which is responsive to the council's needs and priorities.
- b) Increased social capital by the robust provision of the infrastructure that supports the Council's provision of front line services.
- c) Fixed price service delivery, providing value for money which is facilitated by competitive pricing; robust costings supported by open book transparency and principles; performance reporting and monitoring.
- d) The generation of added value through innovation and the achievement of efficiencies.
- e) Environmental protection.
- f) Development of sub-contracting and supply chain opportunities.
- g) Contribution to the regeneration of the economy in Flintshire to support the achievement of the strategic objectives of the council's Regeneration Strategy: in particular, the attraction of third party business to support and grow the existing Workshop establishment.
- h) Workforce benefits and training initiatives.
- i) Benefits to the wider community which help tackle poverty and promote quality of life for all. For example this could be sought by increased community cohesion through volunteering and support for community groups and third sector organisations and contribution to education such as through education-work placements and school visits to support national curriculum topics such as numeracy; literacy; science and careers.

The procurement process was designed to deliver these objectives with a great deal of emphasis being placed on the partner's ability to provide expertise; achieve efficiencies; and protect jobs whilst demonstrating their commitment to the regeneration of Flintshire's economy and the achievement of community benefits.

The process was developed in line with the European procurement rules and tender via a mini-competition within YPO Managed Fleet and Workshop Framework. Three suppliers participated in the process and 1 tender was received, which scored 82.43% overall, with quality score as per the criteria overleaf.

General Information	Objective	% of Overall Maximum Score	Maximum Score
<b>Customer Support &amp; Service Delivery</b>	<p>The submission of plans to ensure:</p> <ul style="list-style-type: none"> <li>• Strategy and responsive delivery of vehicle requirements inc. price for transfer of council vehicles;</li> <li>• Service planning;</li> <li>• Delivery to support 24/7 front line services and recovery and support services contingency;</li> <li>• Achievement of efficiencies &amp; innovations to support the fixed pricing strategy;</li> <li>• Provision of Workshop Services;</li> <li>• Handover of Workshop Management including Workforce Supervision;</li> <li>• Supply Chain Strategy for the Provision of Parts; Consumables; Fuel etc.;</li> <li>• Implementation Plan (inc. Risk Register &amp; Project Plan (&amp; Approach to Smooth Transition)).</li> </ul>	<b>30.00%</b>	23.71%
<b>Methods to Ensure the Achievement of Commissioning Objectives</b>	<p>The submission of a methodology to ensure the achievement of the Commissioning Objectives. The questions within this section addressed:</p> <ul style="list-style-type: none"> <li>• Innovation and regeneration through third party business &amp; income generation;</li> <li>• Community benefits including workforce benefits and training initiatives;</li> <li>• Supply chain proposals including development of sub-contracting and supply chain opportunities;</li> <li>• Environmental management &amp; fleet efficiency (green fleet).</li> </ul>	<b>8.57%</b>	4.86%
<b>Service Management and Delivery</b>	<p>The submission of a methodology for the strategic and operational management of service delivery. The questions within this section addressed:</p> <ul style="list-style-type: none"> <li>• Quality of service assurance ;</li> <li>• KPIs;</li> <li>• Details of service reporting capabilities.</li> </ul>	<b>11.43%</b>	6.86%
<b>Deliverability</b>	<p>This criteria assesses the viability and deliverability of the Solution received, in order words that the proposal is shown via the submission of evidence to be realistic; credible and capable of satisfying the commissioning objectives and contract requirements.</p>	<b>5.00%</b>	2.00% (Due to the extent of clarifications required)
<b>Pricing</b>	<p>Pricing has been evaluated on the basis of the net present value of savings achieved against budget over the 7 year term of the contract.</p>	<b>45.00%</b>	45.00% (Sole bid)